Annual Report
2019

Sharing Good Food in Welcoming Spaces

Independence Now staff tour the new market in East County.
Dear Friends,

Have you ever asked yourself, “Where did the time go?” Time has definitely gone quickly for Manna Food Center but the year has brought many rewarding successes that we are proud to share in this annual report. During this past fiscal year, we addressed many new challenges presented to us by the changing environment in Montgomery County, Maryland and the country. Whether dealing with a Federal government shut-down or convening conversations on racial equity and social justice, our vision of a county where everyone lives in dignity and no one goes hungry remains steadfast. This year we reached 34,250 neighbors by distributing 3.1 million pounds of nutritious food while also educating students of all ages through Manny, our “kitchen on wheels.”

With the support of our Board of Directors, donors, volunteers, and local policy makers, we laid the groundwork of a “Food for All” Capital Campaign which will allow Manna to reach 10,000 new hungry children, seniors and working poor by the end of 2020. This bold approach is focused on offering healthy, tasty, culturally appropriate food to high-poverty neighborhoods. We are also committed to strengthening those communities in partnership with organizations who share our values.

Our “Food for All” campaign reflects our strategic priorities and already we have much progress to be proud of and celebrate this year. We opened a new choice pantry distribution site at Gaithersburg Middle School, increased food rescue work in the community kitchen we share in Silver Spring, and opened our second school-based pantry where several moms who receive food also volunteer.

Our work grows out of a commitment to frugality, prosperity, and excellence. As a leader in the local not-for-profit community, Manna upholds high standards of accountability and transparency. This year we were recognized by the Catalogue of Philanthropy, Guide Star, and Charity Navigator with superior ratings.

We are grateful for the time and commitment of our dedicated staff, supportive volunteers, and generous donors. As you read this annual report, we hope the review of successes will energize you for the future. We look forward to seeing you soon as we launch the public phase of “Food for All” with a series of activities designed to inspire your deeper investment.

There is still much work left to be done to achieve “Food for All,” and your continued support will make it all possible.

Ending hunger: It’s What we do!

Mitchell Glassman
Chair of the Board
Heroes come in all shapes and sizes to help Manna’s mission extend to all in our community. At our annual Heroes Against Hunger Awards reception in April, we celebrated our heroes of service in Montgomery County. It takes a village to end hunger and our honorees represent how individuals, community groups, and businesses can come together to solve problems and change lives. Congratulations to Jeff Miller (Individual Hero of the Year), Adventist HealthCare (Corporate Partner of the Year), and The Community Foundation in Montgomery County (Community Partner of the Year) for their outstanding commitment to eliminating hunger in Montgomery County!

Amid the partial government shutdown, we collected a total of 28,542 pounds of food during the MLK Service Weekend Food Drive held on January 19th and 20th at participating Giant Food stores in Montgomery County. Food drive donations increased by 87% from the previous year. Over 200 Manna volunteers and 22 elected officials collected food items from shoppers throughout the weekend of service.


We witnessed the strength and compassion of our community during MLK Service Weekend. The shutdown opened the public’s eyes to ongoing issues around food insecurity here in Montgomery County.

Jackie DeCarlo
This past year has been one of exciting transition for Manna Food Center. Through the dedicated support of donors like you we have been able to steadily grow our programming and services. Manna is excited to announce that now we have launched a **bold expansion plan** focused on bringing fresh food to high-need communities where poor transportation and other barriers make access to healthy food challenging.

How are we doing this? Through the transformation of our current warehouse at 9311 Gaither Road in Gaithersburg into a food distribution hub & the opening of a new marketplace and office at 12301 Old Columbia Pike in Silver Spring.

This expansion wouldn’t be possible without generous supporters who are stepping up to ensure our neighbors have the nutritious food that they need. Manna has launched the **Food for All Campaign** to raise the much-needed funds to fuel this transformation.

Our new marketplace at 12301 Old Columbia Pike gives participants the ability to select food that works best for their family size, culture, and dietary needs.
Our Vision for Food for All

Create a Center for ending hunger featuring a state-of-art free Marketplace offering fresh foods and access to community services that build self-sufficiency.

Expand cold storage capacity for fresh food and meats and modernize our warehouse inventory and packing processes.

Transform our distribution network to better deploy our transportation assets to match supply with demand.

Scale up our Smart Sacks weekend bag program by creating in-school pantries to support good nutrition and full-family services.

Improve our food recovery and processing network to include home delivery services to seniors and other vulnerable neighbors.

Expand our curriculum to build skills for healthy shopping, cooking and eating in partnership with health care providers and community partners.

Offer multi-purpose community meeting and cooking spaces for advocacy and community building.

We Need YOU to achieve Food for All!

• Learn more about the campaign: mannafood.org/food-for-all
• Donate to the campaign: bit.ly/MannaFoodForAll
• Talk to your broker about a DAF distribution or stock donation
• Consider a naming opportunity of a room to honor someone
• Invite a campaign ambassador to speak at your congregation, community group, or corporation
• Volunteer at the market or warehouse
• Host a food drive to help stock the shelves

Contact Stephanie Hubbard for more information and to contribute to the campaign: stephanie@mannafood.org • 240-268-2537 (Office)

Through this expansion Manna is going to the areas where people need them most.

Joy Stein, Food for All Campaign Committee member
FOOD FOR FAMILIES

As our cornerstone program, Food For Families provides an average of 3,150 families approximately 50 pounds of fresh vegetables, pantry staples, breads and frozen meats each month. Traditionally distributed through a pre-packed box, Manna is expanding our offering of choice pantries, where neighbors can shop for the food that meets their household needs.

25,462 individuals served
3.1 million pounds of food distributed
18 distribution sites throughout Montgomery County
1 Manna box = $100+ boost in monthly food budget
3 choice pantries where participants shop for their food

SMART SACKS

Karen Goldberg Smart Sacks Program provides weekend bags of healthy food items for elementary school students to help bridge the weekend meal gap. Smart Sacks also provides fresh produce and shelf-stable food items with the school-based pantry program, a choice model to ensure the dignity of our families and provide a healthier and wider variety of food items to take home.

2,910 students served
105,765 bags distributed
58 schools

ADVOCACY

Our work to eliminate hunger includes galvanizing the support of local, state, and federal leaders to advance policies that address food insecurity. Our Advocacy Task Force has been active to build strong relationships with leaders and get them directly involved in our programs. From food drives to food policy, Manna is a trusted voice advancing the vision of food for all.

200 participants applied for SNAP (food stamp) benefits with Manna’s assistance
22 elected officials participated in countrywide MILK Food Drive

OUR PROGRAMS

Whether a neighbor in need is experiencing hunger temporarily or coping with an ongoing crisis, we aim to eliminate hunger by providing nutritious food, life skills, and connections that enable participants to be well and thrive.

“Sometimes all people need is a helping hand to put them on the path of success and self-sufficiency.”
Maryland Delegate Lily Qi
COMMUNITY FOOD EDUCATION

Manna strives to not only provide our participants with healthy food options but also educate participants about health management, food budgeting, and cooking skills. Community Kitchen Cooking Classes take place at Silver Spring United Methodist Church and Community Food Education Workshops are held across the county at schools, residential facilities, and community centers.

Thank you for coming to Parent Coffee. We loved all the wonderful information as well as the healthy food.
Shana Grossman, Flora M Singer ES

371 Participants at workshops and classes

MOBILE KITCHEN & POP-UP PANTRY

Manna aims to inspire participants to wellness. Manny, our mobile classroom and kitchen, works with partner agencies to explore new foods and recipes, and offer healthy eating workshops for parents and youth. When working with children, Manny is an all-in-one classroom that builds on the math, reading, and science school lessons while teaching skills on how to make healthy foods.

Thank you for our sponsors: Adventist HealthCare, Cigna HealthCare, The Community Foundation in Montgomery County, Giant, Montgomery County Government, and Sodexo Stop Hunger Foundation.

1,775 participants on Manny
74 classes
43 Pop-Up Pantries at schools, community groups, and churches

COMMUNITY FOOD RESCUE

The Community Food Rescue (CFR) network has grown tremendously since our launch in 2015. This year we surpassed our 5 millionth pound of food rescued and distributed to our network of food assistance agencies. Manna organized our inaugural Community Food Rescue Week to inspire action and spotlight ways the community can come together to tackle food waste and hunger. CFR expanded ways to rescue even more food, by cooking with recovered food and gleaning after local farms’ commercial harvest.

5.8 million pounds of food donated through CFR since 2015
395 members in CFR network
13,244 individual food runs since 2015

FARM TO FOOD BANK

Fresh fruits and vegetables are an essential part of a healthy diet, and many Montgomery County residents don’t have access to these important nutritious foods. We provide fresh, locally and regionally grown produce to those experiencing hunger and food insecurity in our community by purchasing from neighboring farms throughout the growing season.

5 farmers markets
4 farms

144,970 pounds of local, fresh produce distributed
Our donors help Manna reach more people in our community. Thank you!

* Indicates generous
Food For All Campaign donors

$25,000 – 49,000
William S. Abell Foundation
Burness*
Cigna
The Drescher Foundation*
Patricia Harvey*
Healthcare Initiative Foundation
J. Willard and Alice S. Marriott Foundation
Primary Care Coalition Of Montgomery County, MD
William P. Roberts, III
City of Rockville
Sodexo Stop Hunger Foundation
Stuart & Joy Stein*
The Sulica Fund*
TD Charitable Foundation
Wolpoff Family Foundation

$10,000 – 24,999
Ada & Albert Wibel Foundation
Alice Shaver Foundation
Gordon Burley
Margaret Chao & Tso-An Yu
Church of the Redeemer
Grand Forks
Grand BK Corp.
Harris Family Foundation
Ina Kay Foundation
Julin Cheng-Hu Memorial
Matthew Keene*
Linda Kirshen
Linda & Richard Matheny
Jacob Melamed & Robert Baker*
Daniel Mudd
NAIOP Maryland/DC Chapter
Newmark & Company Real Estate
Otuska America Pharmaceutical
Oursource America
Richard E. & Nancy P. Marriott Foundation
Robert Schattner Foundation
Terri Christian Robertson*
Sanders Foundation
Share Our Strength
Avner & Wendy Skolnik*
John-Paul Taylor
Wegmans Food Markets
William E. Cross Foundation

$5,000 - 9,999
Michaela & Leen Alewynse
Barbara Caplan
William & Karen Carlson
Andrew & Amanda Coelho
Bill & Diana Conway*
Catherine Copp*
Sabine Dahm
Daly Computers
Lisa Davis & Robert Shapiro*
Jackie DeCarlo & Kristen Moe*
Dick and Jody Vilaro Foundation
Helen Doppelt
Mitchell & Judy Glassman*
Great American Restaurants
Jonathan Griffith & Kate Stewart*
Kiranjit & Kishan Khosa
Edward Korn & Carol Hanna
Michael Lainoff & Kathryn Kincaid
Lester Poretsky Family Foundation
Jim & Sherri Lieberman*
Dean & Jill Lin
Bonnie Maidak
MCPS Educational Foundation
Craig & Denise Pernick*
Anderson & Margery Phillips
Michael & Leslie Rubin
George Sigal & Ann Ferriter
Robert & Lisa Stern*
Carolyn Weiler
Wells Fargo Foundation

$2,500 – 4,999
Nasrin Amirahmaseb & Mehrdad Dastouri
APA Inc.
Margaret Binns & Patrick Mahon
Bloomberg LP
Box Associates Limited Partnership
Chinese Culture and Community Service Center
CNSI
Alan & Harriet Cohen
Colesville Presbyterian Church
Martin & Kasia Coulter*
Merle Fabian
David Fleist
Cathy Fink
Charles Fleischman
The Gira Family
Larry & Laurie Goldberg
Linda Guittafe
Keith & Linda Hartman*
Shondra & Greg Jenkins
Kathryn Jones
Catherine & Ralph Kahn
Katzman Family Foundation
Susan Kick
Lanigan, Ryan, Malcom & Doyle, PC
Blair Lear
Charles & Nancy Leins
Linder Family Foundation
Lutheran Church of St. Andrew
David & Julia Mack
Marie McCormack
Medstar Montgomery Medical Center
Jeffrey & Betsy Miller*
Jason & Stephanie Mills*
Carolyn & James Millstein
Kris & Laura Moen
N. James & Ellen Myerberg
Douglas & Rebecca Onuschk
Kauhik & Divya Patel*
Posner-Wallace Foundation
Jason Railet & Kial Young
Ratner Companies
Christopher Roby & Tacy Paul Roby*
Pamela & Anthony Ryan
Celia & Leonard Schuchman
Thomas & Wendy Smith*
Social & Scientific Systems
St. Francis Episcopal Church
Jeremy Burroughs
Leslie & John Carella
Chazin & Company
Town of Chevy Chase

$75,000 & Above
Anonymous*
Adventist HealthCare*
City of Gaithersburg
Philip L. Graham Fund*
Greater Washington Community Foundation*
State of Maryland*
Montgomery County Government*
Twinbrook Baptist Church*
City of Rockville
William P. Roberts, III
J. Willard and Alice S. Marriott Foundation
Patricia Harvey*
The Drescher Foundation*
Cigna
Avner & Wendy Skolnik*
Wegmans Food Markets
John-Paul Taylor

$50,000 & Above
Cliff & Deborah White Family Fund*
Twinbrook Baptist Church*
Montgomery County Government*
State of Maryland*
Greater Washington Community Foundation*
Wells Fargo Foundation

$1,000 – 2,499
Bryan Aaron
David & Mary Abe
ACC National Capital Region
Michael and Judy Ackerman
Adat Shalom Reconstructionist Congregation
Marion Adineh
Aldon Management
Elaine Amir
Amity Club of Washington Charity Foundation
Harold & Lori Amos
Amy Anders
Richard & Judith Arndt
Marguerite Autry
Robert & Leslie Ball
The Bargain Box Thrift & Consignment Shop
Janet & Robert Barnard
Gurdeep & Amee Bawa
Lauren Beaulieu
Chandler & Jesse Becker
Barbara & Andrew Benson
Bethesda Friends Meeting
Susan & Robert Bodansky*
Leopold Boeckl
Bill Borchardt
Barry Boughton
Jonathan & Milagro Bowles
Boys Presbyterian
Monica Bradford
Bridge The Gap
William Brock & Kathy McGown
Mark & Lisa Bronfman
Marika Brown
Patricia Bryant
Dana Buckhout
Renée & Courtney Burke
Jeremy Burroughs
Calvary Evangelical Lutheran Church
Capitol Bank
Robert & Linda Carey
Andrew & Eileen Carr
Charles Schwab Foundation
Chazin & Company
City of Rockville
William P. Roberts, III
J. Willard and Alice S. Marriott Foundation
Patricia Harvey*
The Drescher Foundation*
Cigna
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Jason Railet & Kial Young
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Christopher Roby & Tacy Paul Roby*
Pamela & Anthony Ryan
Celia & Leonard Schuchman
Thomas & Wendy Smith*
Social & Scientific Systems
St. Francis Episcopal Church
Jeremy Burroughs
Leslie & John Carella
Chazin & Company
Town of Chevy Chase

Thank you!
COMMUNITY PARTNERS
These groups served four or more times during the year.

Community Assoc./Government/Civic Group
Boy Scouts of America
CHI Centers, Inc.
Community Options
Community Support Services
Filipino American Association of Bethesda
Frostmead Birds
Girl Scouts of America
King Farm
Marcie Mishkin & Friends
Metropolitan Counseling Associates
MoCo Active and Social 40+
Meet Up Group
Montgomery County Government
Norbeck Country Club
Women’s Group
Potomac Bethesda Rotary Club
ROI Works
Sai Group
SEEC
Sunshine
Susan Young & Friends
Tilden Woods
Wounded Warriors

Corporate
FINRA
Kaiser Permanente
MedImmune
Medstar Montgomery
Medical Center
MilliporeSigma
Radius Travel
Xometry

Faith-Based
Adat Shalom
Reconstructionist
Congregation
Congregation Beth El
B’nai Israel Congregation
Catholic Singles of Greater Washington
Kol Shalom
Magen David Synagogue
Oakland-Emory UMC
Redland Baptist Church
Temple Beth Ami
Tikvat Israel

School
Gaithersburg High School NHS
JFK High School NHS

REGRGULAR VOLUNTEERS
This list represents our core team of weekly & monthly volunteers. Thank you to all who dedicate their time and talents to Manna throughout the year.

Seun Akinlagun
Carol Amburgey
Sara Anderson
Carlos Andreu
Bob & Lee Arthur
Donna Aubinoe
Ivan Carbonell
Carolyn Carlson
Mary Lou Carter
Evelyn Chan
Zackery Chavez
Joseph Chiu
Ruth Cipolla
Jane Meloney Coe
Bruce Coffman
Susan Colby
Jim Conley
Carol Cooper
Joan Crum
Kristi Crusat
Francis de Mets
Steve Debrecht
Marli Del Carpio
Michael DiGenova
Marino diMarzo
Hieu Dinh
Carol & Robert Dowling
Wendy Dowling
Tom Eagle
Dorie Edwards
Jake Ellena
George Eng
Anne Engel
Jonathan & Susan Epstein/
Schatten
Tom Estrin
Jill Filer
Mary Jane Framh
Alex Friedman
Annette Fuquay
Denise Galindo
Xianfeng Gao
Kellie Gilchrist
Bonnie Gitlin
Sharon Gobel
Daniel Goldenberg
Marc Gordon
Michael & Marilyn
Greenwood
Paule Hall
Linda Hall
Michael Hammer
Jorg Hansen
Mary Harding
Jim Hastings
Anne Hauprich
Cynthia Herringer
John Hess
Steve, Polly & Michael Hober
Lisa Hofstetter
Claire Hudibburgh
Randy Huff
Jane Husb
Gult Imre
Pauline Jakobsberg
Jesse Jefferson
DeLois Jenkins
Susan Job
Bruce Johnson
Elaine Joselovitz
Kuriacose Joseph
Ann Kennedy
Mike King
Deb Lang
Mary Lang
Tracie Lanter
Bill Levitan
Yile Li
Charla Lillis
Kim Little
Steve Lohman
Yonit Lurie
Joan Malinger
Ronnie Malone
Steve Mandel
Christopher Mazur
Marieliza McClain
Gary Metz
Rena Milichberg
Victoria Montes
Lyn Moritz
Nancy Murphy
Robert Myers
Jessica Nardi
Alex Naron
Cara Navarro
Terry Ng
Debbie Nickell
Robert Nix
Jennifer O’Brien
John Ogden
Sue O’Hara
Hwee Ling Ong
John Oppenheim
Melanie Orhant
Berflex Palmer
Susan Peters
Steve Peth
Stephon Phillips
Nicholas Piazza
Dieter Poetzsche
Alan Poland
John Porter
Apurva Raghu
Tharini Ramakrishnan
Joanne Richards
Terri Robertson
Doris Roitman
Karen Rollings
Susan Rosenbaum
Jennifer Rossmere
Gail Rothberg
Rich & Cindy Rubenstein
Sherry Rubin
Vikrant Sahasrabuddhe
Steve Sahm
Alan & Adriana Sandler
Susan Schatten
Barbara Schuler
Tracy Schwanger
Joan Schwartz
Richard & Heather Seid
Savithri Selvaraj
Carolyn Shargel
Joe Shaw
Bernard Silverstein
Marilyn Simonds
Bruce Smith
Wendy Smith
Mark Sokolsky
Janice Solomon
Tracey Stanger
Ram Subramanian
Cris Sutton
Dean Swanson
Ranjana Tandon
Beth Taylor
Suzann Tom
Judith Teare
John Triplett
Mitz Trzeckiak
Linda Vause
Karen Venit
Anne Wallace
Leslie Wiesenfelder
Laura Wilhelm
Gwen and Gary Woodell
David Yaccino
Susan Young
Jennie Yuda

Volunteers touch every aspect of our work at Manna. Their support and dedication helps us process 3 million pounds of food and distribute to more than 34,250 neighbors.
Food Donors
Food donations of 1000 pounds or more
Adat Shalom Reconstructionist Congregation
Agency for Health Research and Quality
AI Sur Latin Kitchen LLC
AstraZeneca
Beth Shalom Congregation
Bethesda Big Train
Bethesda Co-Op
Bethesda Jewish Congregation
B’nai Israel Congregation
Boy Scouts of America
Boys & Girls Club of Greater Washington
Brown Station E.S.
Bullis School
Burtonsville E.S.
Bullis School
B’nai Israel Congregation
Beth Shalom Congregation
AstraZeneca

Food Donors & Partners

Food donors contributed through partnerships and community involvement:

- Grocery stores and supermarkets
- Food banks and food pantries
- Local market vendors
- Non-profits and social service agencies

We couldn’t share food with neighbors in need without the efforts of individuals and groups who drop off food donations and organize food drives in the community. Thank you!

FOOD DONORS & PARTNERS

1.3 million pounds donated by grocery stores & super markets
433,000 pounds donated through food drives
144,000 pounds donated through Farm to Food Bank Program
129,000 pounds donated by individuals
WE ARE INNOVATIVE. DATA-DRIVEN. WELCOMING.

Manna Food Center provides essential food support to Montgomery County residents facing hunger and food insecurity. We continue to be a leader in providing dignified and innovative options for residents to receive food and nutrition services. Expanding our choice pantry locations brings food assistance closer to those in need and empowers participants to select the foods that work best for their needs.

I just picked up my groceries and I am so delighted with what I took home! Rather than pick up a box loaded with canned goods that I rarely eat, I was able to pick what I wanted from the pantry shelves. What an improvement! Everything looks very fresh.

Manna Participant

Bread & Beauty Cookbook Brings Together Local Food and Our Agricultural Reserve

We welcomed cookbook authors and featured farmers to our warehouse to celebrate the local food, farmers, and people who make Montgomery County’s Agricultural Reserve an active and meaningful place to address food insecurity and provide delicious food to all in the County. Michael Protas from One Acre Farm, along with authors Claudia Kousoulas and Ellen Letourneau (pictured), shared how community-supported agriculture and farm partnerships like that with Manna help provide fresh, local produce in our community.
DONATE FUNDS
Donations from supporters like you account for 41 percent of Manna's budget! We are grateful to our friends for remembering us during annual campaigns, workplace giving, celebrations, and estate planning. If you would like to help fight hunger and feed hope in Montgomery County today, please use the enclosed envelope to make your donation. You can also make a secure one-time or recurring contribution online at mannafood.org/give-online.

DONATE FOOD
In addition to funds, Manna depends on food donations throughout the year to sustain our services. As we seek to give a healthy mix of food to neighbors in need, please check out our new Most Needed Foods List at mannafood.org/give-food. If you're planning a food drive, turn it into a food and funds drive with our fundraising pages. Contact info@mannafood.org for details.

DONATE TIME
Volunteers are Manna's backbone, and we would love for you to get involved as a volunteer in our warehouse, marketplace, referral office, or out in the community. We would appreciate having you whether you can dedicate one day, one week or make it a regular service for you, your family, place of business or congregation. We have opportunities available during the day, evening and weekend, and invite you to check out mannafood.org/volunteer-with-us/ and fill out an interest form today!
We maintained the highest levels of financial stewardship, with a Charity Navigator 4-Star rating, GuideStar Platinum Seal of Transparency, and earning the Catalogue of Philanthropy “One of the Best” seals for 2018-2019. To view a copy of Manna’s complete audited financial statements & 990, visit www.mannafood.org.

**Revenue**

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<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$1,138,007</td>
</tr>
<tr>
<td>Government Contracts &amp; Grants</td>
<td>$946,140</td>
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<tr>
<td>Foundation Grants</td>
<td>$450,596</td>
</tr>
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<td>Corporations</td>
<td>$232,901</td>
</tr>
<tr>
<td>Workplace Giving</td>
<td>$190,225</td>
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<tr>
<td>Faith-Based, Events &amp; Other</td>
<td>$109,074</td>
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<tr>
<td><strong>Total Cash Contributions</strong></td>
<td><strong>$3,066,952</strong></td>
</tr>
<tr>
<td>In-Kind (goods &amp; services)</td>
<td>$4,506,103</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$7,573,055</strong></td>
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**Expenses**

<table>
<thead>
<tr>
<th>Category</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$1,341,306</td>
</tr>
<tr>
<td>Food Purchasing &amp; Program Related Expenses</td>
<td>$666,495</td>
</tr>
<tr>
<td>Benefits &amp; Payroll Taxes</td>
<td>$245,099</td>
</tr>
<tr>
<td>Warehouse Rental</td>
<td>$228,784</td>
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<tr>
<td>Professional Fees</td>
<td>$178,129</td>
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<tr>
<td>Vehicles, Equipment &amp; Maintenance</td>
<td>$174,708</td>
</tr>
<tr>
<td>Office Expenses &amp; Technology</td>
<td>$131,577</td>
</tr>
<tr>
<td>Grants</td>
<td>$68,993</td>
</tr>
<tr>
<td><strong>Total Cash Expenses</strong></td>
<td><strong>$3,035,091</strong></td>
</tr>
<tr>
<td>In-Kind Food Distributed</td>
<td>$4,503,927</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$7,539,018</strong></td>
</tr>
</tbody>
</table>

**Capital Campaign**

<table>
<thead>
<tr>
<th>Income</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital Campaign Income</td>
<td>$658,681</td>
</tr>
<tr>
<td>Capital Campaign Expenses</td>
<td>$145,165</td>
</tr>
</tbody>
</table>

*Capital Campaign fundraising in FY19 will support move, construction and expansion expenses largely reflected in FY20.
To find out more about the campaign, Food for All, visit: www.mannafoodforall.org

**In-Kind Donors**

Thank you for supporting Manna with your services!

- Comcast
- Garson Law, LLC
- Giant Food
- Nonprofit Village
- Pillsbury Winthrop Shaw Pittman, LLC
- Raymond James Financial Services, Inc.

We maintained the highest levels of financial stewardship, with a Charity Navigator 4-Star rating, GuideStar Platinum Seal of Transparency, and earning the Catalogue of Philanthropy “One of the Best” seals for 2018-2019.

To view a copy of Manna’s complete audited financial statements & 990, visit www.mannafood.org.
Thank you to the dedicated Manna staff who make all our work possible.

Val Campbell, Staff Accountant • Michael Carter, Warehouse Assistant • Maria Chevez, Distribution Clerk • Jackie DeCarlo, Chief Executive Officer
Mardia Dennis, Development Manager • Jerome Douglass, Driver • Glenwood Doye, Driver • Edwin Drijas, Director of Logistics • Maka Graham, Driver
Blanche Hall, Food Distribution Assistant • Julio Huacache, Driver • Stephanie Hubbard, Director of Development & Communications
Cheryl Kollin, CFR Program Director • Karen Kuo, Smart Sacks Program Manager • Therese Lampe, Database Administrator
Yelba Mojica, Participant Services Manager • Joel Porras, Warehouse Clerk • Jaimie Mulligan, Manny Mobile Kitchen Coordinator
Jamal Ray, Warehouse Manager • Victor Rojas, Warehouse Assistant • Dorothy Rudasingwa, Executive Assistant • Katie Sayago, Volunteer Manager
Michael Scott, Driver • Ellie Shutak, Referral Assistant • Jenna Umbriac, Director of Programs & Policies • Fresica Vasquez de Haber, Community Outreach Specialist
Janne Weissman, HR Consultant • Angela Whitmal, Senior Director, Admin/Participant Services • Michelle Whittaker, Communications Manager
Cynthia Wilson, Community Food Education Program Manager • Silvia Zelayandia, Referral Assistant • Dave Zuniga, Distribution Clerk

Keep up with Manna on social media!

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