ANNUAL REPORT

FY 2016
Dear Friends,

What a busy and productive Fiscal Year 2016 it has been for Manna, both with respect to service and strategy!

Manna Food Center launched a three year planning process, analyzing the feedback of stakeholders and trends in our community. Throughout that process, we continued delivering high quality services and nutritious food to 32,756 individuals through a network of two dozen distribution sites. Thanks to 55 community partners at 60 MCPS elementary schools, Manna’s Smart Sacks program supported the academic achievement of more than 2,490 students through good nutrition and “Smart Sacks Food Facts.” Around the County we conducted 94 classes to share skills for shopping and cooking on a budget.

However, statistics only tell a partial story. Manna, with the help of our partners, has increased the Maryland Food Supplement Program (SNAP) for seniors, created a new outreach office in Silver Spring, and has had great success with the innovative Community Food Rescue network.

A huge thank you to our supporters and our many volunteers, who helped make these accomplishments possible. Please continue the fight hunger with us. We cannot do this work without your support! As we look to the future, we recognize our community faces many food security challenges, especially regarding seniors, people with disabilities, and the working poor. Manna’s Board has been working hard generating a new strategic plan for guiding these initiatives and providing a path to achieve ambitious goals. Manna is convinced, with your continued support, we can advance our vision of a Hunger Free Montgomery County.

Best Regards,

[Image of Carla Krivak and Jackie DeCarlo]

Carla Krivak  
Board Chair  
Jackie DeCarlo  
Executive Director
Silver Spring Outreach Office
As we adapt to changing County demographics and in order to be closer to many families we serve, Manna has opened an outreach office on University Blvd in Silver Spring. Thanks to long-term Smart Sacks partner, Silver Spring United Methodist Church (SSUMC), we will be joining other nonprofits in the church’s new mission site at Four Corners. Manna will be partnering to expand SSUMC’s hunger ministry with the opening of our second choice pantry this fall.

Breaking Bread Initiative
One of our planned uses for the SSUMC office is to host more gatherings of our Breaking Bread initiative. Generously supported by the Samuel & Harriet Miller Fund, Manna’s Breaking Bread events use the power of food as a connector to bring diverse groups of community members together to explore new solutions to ending hunger. Our goal is to inspire the co-creation of a Montgomery County where all have access to safe, sufficient, nutritious food.

Strategic Planning
Vision is evident in the strategic planning process Manna undertook this fiscal year. The plan reiterates Manna’s mission of food distribution, education, and advocacy, while prioritizing participant-centered programs, a sustainable business model and our leadership role as the Center of ending hunger in the County. Check out the plan at: www.mannafood.org/who-we-are/strategic-plan

Manna cannot achieve these goals without you and we thank you for the support that makes our service possible.

Together We Are Meeting the Need In Our Community

- 71k Neighbors in Montgomery County are food insecure
- 1 in 3 MCPS students qualify for Free or Reduced meals at school
- 8,060 County Seniors live below the poverty line
Manna offers an average of 3,760 families approximately **60 pounds of perishable and non-perishable food every month**. This allows families to boost their monthly food budget by more than $100 a month.

Early each morning, our Food for Families program begins with Manna’s food pickups from **more than 50 grocery stores and farmers markets** across the County. Manna screens and sorts rescued produce, then combines fresh food with shelf-stable items. These are often donated to us from a range of community groups from Scouts to synagogues. Thanks to the service of our community and corporate volunteers, the food is sorted according to nutritional content and quality.

Food boxes are distributed at **Manna’s warehouse** daily and through a **network of satellite locations**. Many of these satellite locations serve seniors living in subsidized housing. Seniors often face additional barriers to food access including unique health, social, and nutrition challenges.

Food for Families involves many moving parts. We give a **special thanks to our partners** at St. Camillus Church, Catholic Charities, Salvation Army, Family Services, Inc., Long Branch Community Center and East County Community Center, who welcome us to their locations once a week for food distribution activities.

**Manna Makes a Difference**

"If there was no way to get food from Manna during the month, the hardship would be great, especially for my children who often have to go to bed hungry. There are numerous occasions during the month where there is only enough food for my children, so I will miss a meal." - Sharon*

* Indicates name changed
Choice Pantry Impact

Manna’s Choice Pantry at Colesville Presbyterian Church, now in its second year, serves around 70 families each month.

Hospitality marks the client experience, as shoppers peruse the pantry and select items that meet their health, cultural and personal needs.

"I love being able to pick out food that my family will enjoy." Ana*

Manna in the Community

Transportation is a significant challenge for many of our clients. To help remove that barrier, Manna distributes food not only from our warehouse but at distribution sites throughout the County.

Manna also drops food off directly to housing complexes so residents with special needs do not have to travel.

Credit: www.LyndyWorsham.com

32,756 Individuals served through Food For Families

2.47 million pounds of food distributed

24 Distribution Sites throughout Montgomery County
Karen Goldberg
Smart Sacks

The Karen Goldberg Smart Sacks program supports over 2,490 elementary school students and their families with food assistance over the weekend. School staff at 60 area elementary schools identify students in need, community partners pick up and pack “Sacks” of nutritious food, and students and their families enjoy balanced meals when school breakfast and lunch are not available.

"The children are so excited every week. I have some students who linger after the others in case there is an extra bag. They like to feel responsible in helping their families with groceries.” - Counselor

Students receive a nutritious menu each week, including whole grains, low sodium canned vegetables, lean proteins and healthier snack items.

The benefit of consistent nutrition to a child’s ability to excel in the classroom prompted the creation of this landmark program – and the critical nature of this need is what continues to drive its success.

Manna Makes a Difference

"I have four students in school, I work two jobs during the week and one on the weekend. I am unable to provide anything but the bare minimum and need to be sure my children are eating. Manna has provided my family with healthy food that is easy for my kids to make on their own. It has been a blessing to know that when I get home past 8 or work on Saturday that my children will eat.” - Rachel*
SPECIAL APPRECIATION TO OUR DEDICATED SMART SACKS PARTNERS!

These individuals & groups pick up food and pack the weekend bags, then deliver them to our schools throughout the 40-week school year.

Anonymous RN's
ARC of Montgomery County
Asbury Methodist/Wilson Health Care
ASLHA
Bank of America
Beth United Methodist Church
Blair High School
C.A.R.E
Calvert Investments
Chevy Chase Trust
Christ Episcopal Church
CNSI
Colesville Presbyterian Church
Epworth UMC
EU Services
First Alliance Church
Ginger Macomber
Goddard School
Greenridge Baptist
Greenwood Elementary School
Hughes UMC
Islamic Center of Maryland
Islamic Cultural Center of Potomac
Kids of Indian Spring
Layhill Community Church
Liberty Grove UMC
Maplewood Park Place
MC-Rockville
MC-Takoma Park
Melvin J Berman Hebrew Academy
Millian Memorial UMC
Montgomery College
MOST
MSC Inc.
Nauticon Imaging Systems
Nieh Family
Oakdale Clarksburg Church
Paint Branch High School
Potomac Valley Section, NCNW
PSN, Inc.
Sanberger, Inc.
Sandy Spring Friends School
Sebastian Family
SEEC
Seneca Valley High School
Silver Spring United Methodist
Social & Scientific Systems
Sodexo
SSSBC, Inc.
St Paul's UMC Lydia Circle
St Mary's School
St. Matthew Presbyterian
St. Paul's UMC Kensington
United Health Care
WCHS Smart Sacks Club
Wheaton Area Moms

We truly value parents’ input and their first-hand perspective on preparing Smart Sacks food to benefit their entire families. Mothers from Gaithersburg Elementary (above: 120 Smart Sacks students served) & Arcola Elementary (below: 60 student served) share food and feedback with Manna program leaders, Jenna & Malori.

2,493 Children received Smart Sacks
60 MCPS Elementary School Partners
96,686 Sacks of food distributed
In addition to food distribution and nutrition education, Manna’s mission includes advocacy for legislation and programs that can provide additional support and sustainable change in our clients’ lives.

This spring, we brought Maria Chavez on board, seasoned community outreach worker, to provide Manna clients with application support for the Supplemental Nutrition Assistance Program (SNAP/food stamps). Maria has made a huge impact in the community through her work, enrolling 181 new SNAP recipients and securing $24,000 in monthly benefits for families in need.

Manna has also been advocating on behalf of our constituents at the state and local level. Jackie recently provided testimony in support of Montgomery County Council Bill 16-19 and Manna has been named a key stakeholder in the design of the legislated County-wide Food Security Plan. Manna also helped facilitate the testimony of our senior client, Margaret, before Maryland General Assembly committees. This effort resulted in an increase in the minimum SNAP benefit for seniors across the state.

181 Participants registered to receive SNAP (food stamp) benefits since April

$24k Total monthly SNAP benefits secured through Manna’s advocacy

88% Increase in minimum SNAP benefits to seniors
Manna’s Nutrition Education programming is designed to inspire healthy ways to cook with Manna’s food, and make healthy choices on a budget. This year we expanded Nutrition Education at Manna to serve more clients where they are in terms of health, geography and culture. We hosted workshops for seniors and parents about heart health and diabetes in Spanish, Vietnamese, Russian, and Mandarin. We fostered deeper relationships with our Smart Sacks families through community potlucks at elementary schools to kick off our upcoming bilingual community cookbook.

Manna recently completed a survey of clients who took our Cooking Matters At The Store tour, and learned 93% of respondents stated that learning about MyPlate and techniques for comparing foods helped them be healthier in shopping and preparing food at home.

One client, Mary*, said since receiving food assistance from Manna and participating in nutrition education programs over the past two years, “I have lost 30 pounds and try to encourage my children to eat healthier.” Mary also shared that, as a result of the nutrition workshop, she purchases more fresh vegetables than before. She also reads nutrition labels when shopping and compares unit prices to save money.

Another client, Gertrude*, shared that fresh fruits and vegetables have become important in her family.

“I’ve introduced my family to healthier food and bring healthier food to family gatherings. I’m a great-grandma, this [class] helped my grandchildren eat healthier. I really value and respect Manna’s food. It helped me out a lot. I appreciate it.” - Gertrude

849 Participants in Nutrition Classes & Grocery Store Tours
86% Participants report buying more fresh produce than before taking Manna’s class
93% Participants report making healthier shopping & cooking choices after the class
Community Food Rescue (CFR) fulfills the need to coordinate and build the capacity of our community to rescue and redistribute unsold, surplus food to people experiencing hunger.

In 2015, the CFR network reported receiving 2,802,265 lbs. (2,335,221 meals) of rescued food valued at $4,935,613. Behind these numbers lie the special connections made between food donor businesses like High Point catering which donated 10 trays of hearty appetizers after a Manna fundraiser to Montgomery County Coalition for the Homeless, whose shelter clients enjoyed a delicious meal the next day.

CFR donor Farmer Amanda Cather of Plow and Stars Farm is committed to giving back to the community. She also won’t let her beautiful organic vegetables grown with hard work go to waste. Last year, she donated more than 2,000 lbs. of unsold fresh organic produce to multiple CFR food assistance organizations.

Clients received bags of fresh produce to take home through Rainbow Community Development Corporation or ate a delicious meal cooked with this produce at CFR partners, Shepherd’s Table and Family Services, Inc.

"We are so happy to be part of the Community Food Rescue community! Sharing the [CFR] story is so important, as all of us together ensure that all people are nourished, no one goes hungry, and food is not wasted!” - Shepherd’s Table

To follow CFR's progress & volunteer, visit: www.communityfoodrescue.org

2.8 million
Pounds of food donated through CFR in 2015

$4.9 million
Dollars Value of the food donated

396k
Total number of people served with this rescued food
Farm to Food Bank

Fresh fruits and vegetables are an essential part of a healthy diet. Many Montgomery County residents don’t have access to these important nutritious foods, which is why Manna created its Farm to Food Bank initiative in 2010. Farm to Food Bank provides **locally grown produce to those experiencing hunger** in our community by partnering with neighboring farms throughout the growing season.

The exponential growth of our program’s distribution makes clear its success, soaring from 35,894 pounds of produce in our first year to 133,292 pounds last season.

Manna is proud to work with four farmers markets (listed on our Food Donors page) and **three Montgomery County farmers: One Acre Farm, Red Wiggler Community Farm & Chocolates and Tomatoes Farm**. We are deeply grateful to these partners for their enthusiastic participation, and for their donations of hundreds of additional pounds of food.

“**That I could reap the bounty of the land, so graciously provided by the good people of Montgomery County, just moments away from such need and such promise without acting to their benefit would be unconscionable. Fortunately the good people at Manna have provided me the opportunity to be a part of something special. Not only do we feel honored to partner with Manna, but feel the better for it.**” - Mark Mills, Chocolates and Tomatoes Farm

We know that supporting our local food system is an integral part of **increasing food access for all residents** and essential to our goal of eliminating hunger in Montgomery County.

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(insert images of Manna volunteers and farmers)

**133,292 pounds**

of fresh, local, often organic produce received

**9%**

Increase in the amount of food we receive from local farms & farmers markets

**21**

Number of local farm & farmers market partners Manna works with
Volunteers

Manna truly could not fulfill its mission of fighting hunger and feeding hope in Montgomery County without the help of dedicated volunteers from our community.

These wonderful individuals and groups give of their time and talent. Without their service, Manna would need to hire the equivalent of 35 full-time employees!

Our volunteers save Manna over one million dollars each year, money that we are able to invest in our critical programs and services.

Whether you have helped out once, twice, or are a "regular", our sincere thanks from the entire Manna team.

"I am proud to be a regular volunteer at this organization and work with such wonderful people." Joanne

Thanks to Our Community Partners
These groups served four or more times during the year.

**Corporate/Business**
- Asbury Communities, Inc.
- Bank of America
- BrightView
- EU Services
- FINRA
- Kaiser Permanente
- Medstar Mont. Medical Center
- QIAGEN
- Radius Travel
- Sodexo

**Community/Association/Government/Civic Groups**
- The Arc Montgomery County
- Boy Scouts of America, NCAC Community Support Services
- Fil-Am Association of Bethesda
- Girl Scouts of America, GSCNC
- Glenstone Foundation
- King Farm
- Medi Volunteers
- Mishkin Group
- MoCo Over 40 Active & Social
- NIH Graduate Program
- Olney Lions Club
- Potomac Bethesda Rotary Club
- SEEC
- Tilden Woods
- University of Maryland CIVICUS Living and Learning Program
- Wounded Warriors
- Young Group

**Schools**
- James Hubert Blake HS
- Bullis School
- Clarksburg HS
- Gaithersburg HS

**John F Kennedy HS**
**Norwood School**
**Richard Montgomery HS**
**Roberto Clemente MS**
**Watkins Mill HS**
**Thomas S Wootton HS**
Special Thanks to our Regular Volunteers

Thousands of volunteers support Manna throughout the year. This list represents our core team of weekly & monthly volunteers. Thank you to everyone who has dedicated their time and talents.

Debbie Anderson
Carlos Andreu
Lee Arthur
Jan Austin
Elaine Barnard-Luce
Terry Baughman
Joanne Beckman
Flor Benasayag
Steve Bernstein
Larry Blaskopf
Ron Boyd
Genevieve Callands
Carolyn Carlson
Mary Lou Carter
Evelyn Chan
Ruth Chia
Jane Meloney Coe
Wayne Coffey
Susan Colby
Carol Cooper
Kristi Cruzat
Fresia de Haber-Vasquez
Steve Debrecht
Marilu Del Carpio
Debbie Demmke
Gagan Deol
Hieu Dinh
David Dolinsky
Wendy Dowling
Tom Eagle
Donna Edwards
George Eng
Anne Engel
Tom Estrin
Keith Feeney
Arnold/Laura Feldman
Mark Feldman
Larry Fishman
Annette Fuquay
Debbie Gann
Xianfeng Gao
Tom Gaynor
Nathalie Gilfrich
Mitchell Glassman
Sharon Gobel
Paula Hall
Carey Hansen
Jim Hastings
Donna Haynes
Julie Heatherly
John Hess
Daniel Huang
Guliz Imre
Pauline Jakobsberg
Jesse Jefferson
Bruce Johnson
Kathi Jones
Elaine Joselevitz
Kuriacose Joseph
Mina Kamazani
Ann Kennedy
Kaaren Kerrigan
Mike King
Carla Krivak
Sohan Lal
Mary Lang
Elise Lavider
Yile Li
Hannah Lipman
Doug Mahoney
Ted Manley
Tim McDonald
Andy McLaughlin
Emily Meglen
Gary Metz
Linda Mullinix
Nancy Murphy
Alex Naron
Cara Navarro
Julie Nelson
Cyril Ngoie
Richard Nichols
Janice O’Brien
Sue O’Hara
Hwei Ling Ong
Leslee Ortiz
Betsy Palmer
Alan Poland
Teri Pou
Tharini Ramakrishnan
Terri Robertson
Susan Rossman
Karen Rollings
Jennifer Rossmere
Gail Rotheberg
Sharon Seidel
Savithri Selvaraj
Bernard Silverstein
Marilyn Simonds
Gail Singer
Wendy Smith
Samantha Steckel
Elizabeth Stein
Tracie Stolove
Alicia Sullivan
Suzy Swagart
Dean Swanson
Beth Taylor
Gary Tomlinovich
Morghan Transue
John Triplett
Janet Valette
Craig Van Demark
Karen Venit
Donna White
Chris Williams
Ahlaya Wise
James Yen
Terry Yen
Rick Zambrano
Susan Zaner

38,826 Volunteer Visits in FY2016
72,842 Hours of Volunteer Service donated to Manna
$1.07 million Value of Volunteer Services
Throughout the year, **Manna is represented in our community** at events, food drives, festivals and fairs. In FY2016 we were honored to be the charity partner of Downtown Silver Spring's "Reimagine the Holidays" campaign. The Foodie Festivus event featured a utensil-themed tree, "Chopped" style competition pitting Team Manna against Chef Alex Garcia (both pictured), food and awareness campaign. A special thanks to Downtown Silver Spring for partnering with Manna!

We also partnered with many great organizations to host food drives this year, including RideOn and Giant food stores (both pictured). Manna tabled in the community at Sugarloaf Craft Festival and industry gatherings. These special events are in addition to Manna's daily distribution work in the community (see Mike pictured with Manna's truck at Long Branch Community Center).

Manna's signature event is our **Heroes Against Hunger Annual Awards reception**, where we take the opportunity to honor community leaders making a difference in the fight against hunger. In April, we honored Shondra Jenkins, Executive Director of the Sodexo Foundation and Director of Community Relations at Sodexo as our Individual Hero of the Year. Shondra served on Manna's Board and helped found our Smart Sacks program. New for 2016, Manna also honored our Corporate Hero of the Year, Giant Food. Giant was a founding partner of Manna and has remained a significant contributor throughout our 30+ year history.
$25,000 & Above
Alice Shaver Foundation
City of Gaithersburg
City of Rockville
Drescher Foundation
Mead Family Foundation
Montgomery County, MD
William P. Roberts, III
State of Maryland
William S. Abell Foundation
Wolpoff Family Foundation

$24,999 - 10,000
Colesville Presbyterian Church
Elizabeth Formentini & Kenneth Ranney
Harris Family Foundation
Matthew Keene
Maryland Hunger Solutions
Idris Mokhtarzada
Music For Food
Newman’s Own Foundation
Otsuka America Pharmaceutical
Richard E. & Nancy P. Marriott Foundation
Sanders Foundation
Sodexo Foundation
Stuart & Joy Stein
TD Charitable Foundation
The Community Foundation, National Capital Region
Total Wine & More
Ada & Albert Wibel Foundation
William E. Cross Foundation
Peter & Susan Young

$4,999 - 2,500
3E Technologies International
Michael & Leen Aleywnse
Asbury Communities
Barbara and Andrew Benson
Margaret Binns & Patrick Mahon
Box Associates Limited Partnership
The Bresler Foundation
Samuel & Gail Broder
Chinese Culture and Community Service Center, Inc.
Church of the Redeemer
Cliff & Deborah White Family Fund
CNSI
 Daly Computers, Inc.
 Henry & Ama Darko
 Charles Fleischman
 Jeffrey & Inga Frank
 Dana M. Franklin
 The Gira Family
 Larry & Laurie Goldberg
 Marc & Margaret Hansen
 Connie Heller
 Michelle Hsu
 Katzman Family Foundation
 Knights of Columbus - Rock Creek Council #2797
 John & Marilyn Kuray
 Marsha B. Leikin
 Lester Poretsky Family Foundation
 Lindner Family Foundation
 Medimmune, LLC
 Medstar Montgomery Medical Center
 The Moshman Charitable Fdn., Inc.,
 Eric Moss
 N. James & Ellen Myerberg
 National Council of Jewish Women
 The Open Door Foundation Inc.
 Douglas Pelley & Ingrid Satelmaier
 Thaddeus Rattley
 Michael & Leslie Rubin
 Saint Mark Presbyterian Church
 Phyllis Satterfield
 George Sigal & Ann Ferriter
 Silver Spring Presbyterian Church
 Wendy Smith
 Sodexo Inc.
 Seth Spergel
 St. Francis Episcopal Church
 The Sidgmore Family Foundation
 Chrysia Thear
 Donald & Nancy Torr
 United Healthcare
 Thomas & Margaret Waite
 Terry & William Witowsky
 Ronald Yucas & John DeForge

$2,499 - 1,000
Bryan Aaron
Abundant Grace Farm
ACC America, WMACCA Chapter
Adaptive Methods
Aldon Management
Nasrin Amirtahmaseb & Mehrdad Dastouri
Harold & Lori Amos
Amy Anders
Arkin Youngentob Associates
Nilo Avila
Gurdeep & Avneet Bawa
Lauren Beauch
Nancy Bechman
Kamila Bell
Robert Berlinsky
Kenneth & Sheila Berman
Bethesda Healthcare Finance Fund
Ruth Blau & David North
Bloomington's Chevy Chase
Marcia Bond
Barry Boughton
Thomas Bowersox & Christine Shreve
Eric Bradford
BrightView
William Brock & Kathy McGown
Mark & Lisa Bronfman
Patricia Bryant
Bullis School
Renee & Courtney Burke
Martin & Annette Burns
Chad & Renea Campbell
Daniel Cantor & Amanda Waugh
Capital Bank
Jeff Carmines
Carol & Richard Klinkner Charitable Fund
Eileen Carr
Guy & Laura Cecala
Steven Chad
Chazin & Company
Christ Episcopal Church
Donald & Linda Christoferson
Church of the Redeemer
David Cohen
Shelby & James Collier
Cheryl Collins
Brian Collins
Frank Corner & Lisa Kreppel
George & Yvonne Coyle
CSG Enterprise, L.P.
Sabine Dahm
Martha, David & Sammy Dantzic

Manna's Supporters

You have made a difference in the lives of 40,000 neighbors in our community through your generous donations.
Julianne & Edward Davis
Beverly Deppen
Barbara Diskind
Paul Doll
Graham Dower & Sheila Cheston
Susan & Charles Edson
Episcopal Church of Our Savior
Nathan Evans Family
Merle Fabian
Joseph & Nivia Facundo
Faith United Methodist Church
Judith Falloon
Roger Feinthel
Thomas & Kathleen Fingleton
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Hartman Design Group
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Wanda & Hossein Hashemzadeh
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David Helsel
Terry & Mary Herndon
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Luhsia Ho
Richard Hoffman & Deborah Levy
Edward & Eleanor Howard
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Hwang Foundation

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Inter-Faith Chapel Mission
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Pauline Jakobsberg
Jeff Miller Consulting Alliance
Jen Family Charitable Trust
Joel Family Charitable Fund
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Peter Kim
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Susan Klueger
Beth Koeritzer
Shyam Krishnan & Pritha Krishnan
Stuart Krohn
Araba Lamouse-Smith
Andrew & Mary Lang
Mary Laschober & Steven
Honegger
Patty Lee & John Butman
John & Ellen Letourneau
Jonathan Levine
Carolyn Lichtenstein
Powell & Malinda Lindsay
Steven Linscheid
Doug & Marie Liu
James Livingston
Alyce Love
Lutheran Church of St. Andrew
Steven Luxenberg
Brenda T. Maas
Fabia & John Mahoney
Lynn Mahoney
Suresh Mallikarjun
James & Dorie Mangan
Jeffrey & Trissie Manwiller
Brian Manarville
Barbara McConagha

John & Clementine McLaughlin
James McWhorter
Lee Miller
H. Clay Miller, III
Joel Miller & Julia Hatch Miller
David & Nicole Mitchell
JAMESHD & Anne Mullal
Kenneth Nechin & Annette Bicher
Richard Neimand
Northwest H.S.
Suzanne Obloy
Dianne O'Leary
Timothy O'Leary
David & Rebecca Onuschak
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Ruchita Patel
Mukesh & Kalpaben Patel
Gloria Paul & Robert Atlas
Larry E. Paul
Percival Stern Family Foundation
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Hermine Pfeifer & Gerda Keiswetter
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Pilgrim United Church of Christ
Laurence Platt & Elizabeth
Herington
Alan Poland
Posner-Wallace Foundation
Potomac United Methodist Church
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Prince Philanthropies Foundation
Propp Family Foundation
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Family Fdn., Inc.
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Matthew Regan & Yoon Young Lee
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Terri & Bruce Robertson
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Wendy Root & Bruce Davidson
Mr. and Ms. Rosenbaum
Thomas & Gwen Rowe
Jeanne Ryan & Joseph Kroger
Pamela & Anthony Ryan
Leonard Sacks
Sanford & Doris Slavin Foundation

Gene & Martha Santomartino
Aarti Savani
Scheer Partners
Robert Schmitz & Gale Held
Celia & Leonard Schuchman
Perry & Dianne Seiffert
Sharon Sforzini Grant
Shanghai Limited Partnership
Sherwood H.S.; National Art Honor Society
Joann Smith & Joe Oppenheimer
Gloria & David Solomon
South Asian Indian Community
Michael Spencer
Spenserville Adventist Church
St. James Episcopal Church
Thomas Statler & Mangala Sharma
Robert & Lisa Stern
Chris Stewart
Karen Stewart
Mary & Bob Stoddard
Jill Streisand
Robert & Cynthia Strouse
Patricia & Eugene Sullivan
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Ellen Swyler
Takoma Park Silver Spring Co-Op
Ruthanne Tanker
Edgar Taplin & Mary Irene McMahan
Sean Taylor
The Bargain Box Thrift & Consignment
Shop
The Foont Law Firm, LLC
David Thomas
Eugene Tillman & Bonnie Thomson
Jaime Todaro
Town of Chevy Chase
Lionel Tucker
Twinbrook Community Church
Davis Tyner
Debra & Jacob Van Der Gaag
Scott & Debra VanDemark
Mary Jo Veverka
Veronica Walgamotte & Gregory Smith
Wellpoint Foundation
Jeffrey & Karen Wendel
John Werner
Donna White
Josephine Whitford & Victor Jones
Robert Wildin
Roselyn Wilkinson
Nancy & Stephen Williams
Wraase Family Foundation

$999 - 500
AARP
David and Mary Abe
Peter Adams
Margaret Adamson
Eilyana Adler & Stephen Bickel
William Agnew
The Marcia & Thomas Airis Mem.
Charitable Gift Fund
Allan & Janet Akman
Edith Allison
Elaine Amir
Aaron Armour & Kimberly Gay-Armour
Richard & Judith Arndt
Assoc. of Government Accountants
AT&T Government Solutions
Steven & Laurie Augustino
Joseph H. Autry III
Robert & Janet Barnard
Tarandeep Bawa
Barbara Beach
Leslie Becker
Jeanette Beers
Alisa & Daniel Berger
Cynthia & Herbert Berkowitz
J. Daniel & Patricia Berry
Bethesda Magazine
Richard & Elaine Binder
Lawrence Blaskof
Bob & Linda Yougentob Family
Foundation
Susan & Robert Bodansky
Richard & Susan Borchardt
Jonathan & Milagro Bowles
Gary & Elise Bowman
Joy Boyle
Shirley Brandman & Howard Shapiro
Faye Bresler
Karen Brinkmann & Fred Johnsen
Patricia Brooks
Marika Brown
Dana Buckhout
Thomas Bulleit & Kristy Niehaus
Bulleit
Gene Burkett
Thomas & Carolyn Burklow
Gordon Burley
Elaine Buschor
Calvary Evangelical Lutheran Church
Calvert Investments
Christopher Carman
David Cave
CDCI
Jane & Allen Cheever
Howard & Rosemarie Chernoff
Howard & Jacqueline Chertkof
Foundation
Chevy Chase Bank
Francis & Jennifer Chiaramonte
Nallaperumal & Valliammai
Chidambaram
Joseph & Eugenia Chiu
Waldia Ciafone
Penny Clark
Charles & Sara Coe
Georgia Coffey
Linda Lee Cohen
Colilla Family Trust
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Peter Delany & Martha Yeide
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David Deramus & Rosemary Regis
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Marino DiMarzo & Fulvia Veronese
Kenneth Dintzer
Michael DiPrima & Erin Boyd
Andrea Drimmer
Ariel Dubelman & Debbie Engel
Jeffrey Dubin & Judith Racoosin
Susan Dunton
Kevin Dwyer
Miriam Eisenstein & Carol Stern
The Emmes Corporation
William English
Jerome & Jayme Epstein
Olugbenga & Cara Erinle
Linda & Lanning Evans
Fabrangen Cheder
Kenneth & Diane Feinberg
Jack Feldman
Fields Road E.S.
Matthew & Louise Filipic
Robert Fisher & Maritza Castro
Barry Flax
Diane Fox
Virgina Frangos
Roy Frazier
Jeffrey & Debra Fredman
Nathaniel Fretz
Andrew & Janet Gallant
Geoffrey Garin
Tori Garten
Catherine & Bret Gates
Tom & Hillary Gebler
Paul George
Mary Kim & Kurt D. Gerdes
David Gersch
Lisa Gillespie-Notley & Timothy Notley
Hoyt & Kathryn Gilley
Girl Scout Troop #33-7
Mark & Maxine Glazer
Global Mission Church
Ethan Goffman & Marianne Szlyk
Ciriaco & Norma Gonzales
Good Shepherd Lutheran Church
Gregory Goodwin & Hajira Shariff
Sondra & William Gregory
Linda Guiteau
Suresh & Adarsh Gupta
Sujata & Vaikunth Gupta
William Hackman
Ella Hambrecht
Thomas Hankins & Katherine Clark Hankins
Todd Harrison & Elizabeth Mellon Harrison
Keith & Linda Hartman
James Hastings
Jennifer Hatileberg
Heather Hawley
Judith Heimann
Robert & Sharla Hellie
Kenneth Herko
John & Sharon Heyob
Edward & Daniel Himmelfarb
Ronald Hirschhorn
Food Donors

Thank you to the individuals & organizations who donated 1,000 lbs or more of food through food drives and collections throughout the year.

Adat Shalom Congregation
Adele H. Stamp Student Union
Asbury Communities
Ashburton E.S.
Bargain Movers
BBYO
Beth Shalom Congregation
Bethesda Co-Op
Bethesda Jewish Congregation
B’nai Israel Congregation
Boy Scouts of America, NCAC
Brown Station E.S.
Bullis School
Cabin John M.S.
Cal Ripken Collegiate Baseball League
Candlewood E.S.
Carl M. Freeman Companies
Cedar Lane Unitarian Universalist Church
Century Distributors
Christ the Servant Lutheran Church
Chrysa Thear
City of Rockville
Cold Spring E.S.
Coldwell Banker
Colesville Presbyterian Church
Congregation Beth El
Congregation B’nai Tzedek
Congregation Har Shalom
Congregation Or Chadash
Cub Scouts of America, NCAC
Dawson’s Market
DC Metro Sai Samsthana
Diane & Tim Seward
Dollar Tree
East Silver Spring E.S.
Eastern M.S.
Emmanuel Lutheran Church Fields Road E.S.
FINRA
First Fruits Farms
Flower Valley E.S.
French International School
Future Vote
Gaithersburg M.S.
Galway E.S.
Geneva Day School
Georgetown Preparatory School
Georgetown Visitation Prep School
Girl Scouts of America, GSCNC
Gray Wolf Express
Herbert Hoover M.S.
Hungry Harvest, LLC
ISS Corporate Solutions
Joel Arem
Julia Bindeman Suburban Center
Kids Helping Kids Campaign
Kol Shalom Congregation
KS Kuts
Lake Seneca E.S.
Lakelands Park M.S.
Lockheed Martin
Lutheran Church of St. Andrew
Matan Companies
McLean School of Maryland
MCPS Nutrition Services
Mid-Atlantic Federal Credit Union
MMF Freight Corp.
Montgomery County Department of Health & Human Services
Montgomery County Department of Transit (Ride On)
Montgomery County Master Gardeners
Montgomery County Muslim Foundation
Montgomery County Public Libraries
Montgomery County Volunteer Center
Montgomery Soccer Inc.
Moyer & Sons Moving & Storage, Inc.
Norman’s Farm Market
North Chevy Chase E.S.
Norwood School
Oakdale Emory UM Church
Pine Crest E.S.
Poolesville H.S.
Rainbow Community Development Center
Richard Montgomery H.S.
S. Christa McAuliffe E.S.
Saint Mark Presbyterian Church
ShopRite
Sodexo
Somerset E.S.
St. Peter and Paul Antiochian
Orthodox Christian Church
St. Gregory the Great Orthodox Church
St. Jane De Chantal Church
St. Jude’s Catholic Church/Shrine of St. Jude
St. Mary’s Catholic Church
Temple Beth Ami
Temple Emanuel
Temple Shalom
Thomas S. Wootton H.S.
Thomas W. Pyle M.S.
Tikvat Israel Congregation
True Buddha Temple Maryland
U.S. Department of Energy, DOE/EA
Unitarian Universalist Church of Rockville
USPS/ Stamp Out Hunger Campaign
Village of Martin’s Additions
Walter Johnson H.S.
Weddingwire

We ❤️ Our Grocery Store & Farmers Market Partners!

Costco Wholesale
Food Lion
Giant Food
Harris Teeter
Mom’s Organic Market
Roots Market
Safeway
Sam’s Club
Target
Trader Joe’s
Wegmans
Whole Foods Market

Rockville Farmers Market
Bethesda Central Farm Market
Pike Central Farm Market
Olney Farmers and Artists Market

Westmoreland Produce
Bending Bridge Farm
Mock’s Greenhouse and Farm
Tioyo Orchards
Twin Springs Fruit Farm
Young Harvest
Homestead Farm – Charles County, Faulkner
Valle Produce
Penn Farm
Pleitez Produce
Falcon Ridge
Mountain Valley Orchard
Quarter Branch
Scenic View Orchard
Manna Team

We appreciate the skills & dedication of past and current staff who make our work possible.

Current Manna Team
Michael Carter, Driver
Maria Chavez, SNAP Outreach
Jackie DeCarlo, Executive Director
Mardia Dennis, Development Manager
Jerome Douglass, Driver
Glenwood Doyle, Driver
Edwin Drijas, Director of Logistics
Blanche Hall, Food Distribution Assistant
Malori Holloman, Smart Sacks Program Manager
Julio Huacache, Driver
Stephanie Hubbard, Director of Development
Cheryl Kollin, CFR Program Director
Therese Lampe, Development Coordinator
Yelba Mojica, Client Services Manager
Joel Porras, Warehouse Clerk
Jamal Ray, Warehouse Manager
Curtis Robinson, Driver
Tony Robinson, Driver
Victor Rojas, Warehouse Assistant
Katie Sayago, Volunteer Manager
Lindsey Seevers, Nutrition Ed Program Manager
Ellie Shutak, Referral Specialist
Jenna Umbriac, Director of Programs & Policies
Angela Whitmal, Senior Director of Administration
Silvia Zelayandia, Referral Assistant
Manna served 35,249 adults and children in FY2016 thanks to the generous support of our community through financial donations, food drives, in-kind good and services and 72,842 hours volunteered. We leveraged our resources thanks to food, funds & friends.

94 cents of every dollar goes to support programs & services.

To view a copy of Manna's complete audited financial statements and 990, visit our website at [www.mannafood.org](http://www.mannafood.org).

### Support & Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals &amp; Events</td>
<td>$1,069,452</td>
</tr>
<tr>
<td>Governments &amp; Government Agencies</td>
<td>$611,479</td>
</tr>
<tr>
<td>Foundation Grants</td>
<td>$295,614</td>
</tr>
<tr>
<td>Workplace Campaigns</td>
<td>$165,748</td>
</tr>
<tr>
<td>Corporations</td>
<td>$122,518</td>
</tr>
<tr>
<td>Faith-Based Organizations</td>
<td>$61,208</td>
</tr>
<tr>
<td>Investment Income &amp; Other</td>
<td>$32,267</td>
</tr>
<tr>
<td><strong>Total Support &amp; Revenue</strong></td>
<td><strong>$2,358,286</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Expense</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$1,012,840</td>
</tr>
<tr>
<td>Food, Community Rescue, &amp; Assistance</td>
<td>$357,103</td>
</tr>
<tr>
<td>Warehouse Rental</td>
<td>$218,031</td>
</tr>
<tr>
<td>Benefits &amp; Payroll Taxes</td>
<td>$199,183</td>
</tr>
<tr>
<td>Vehicles, Food Storage, &amp; Supplies</td>
<td>$166,645</td>
</tr>
<tr>
<td>Professional Fees</td>
<td>$142,040</td>
</tr>
<tr>
<td>Office Expenses</td>
<td>$126,044</td>
</tr>
<tr>
<td>Grants</td>
<td>$96,755</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$2,318,641</strong></td>
</tr>
</tbody>
</table>

### In-kind Food Contributions (LBS)

<table>
<thead>
<tr>
<th>Source</th>
<th>LBS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grocery Stores &amp; Rescued Food</td>
<td>921,686</td>
</tr>
<tr>
<td>Community Donations</td>
<td>659,015</td>
</tr>
<tr>
<td>Fresh Produce &amp; Farmers Markets</td>
<td>587,896</td>
</tr>
<tr>
<td>Federal Emergency Food Program</td>
<td>310,416</td>
</tr>
<tr>
<td><strong>Total In-kind Food Donations</strong></td>
<td><strong>2,478,013 lbs</strong></td>
</tr>
</tbody>
</table>

### In-Kind Donors

*Thank you for supporting Manna with your services!*

- Burness
- Gene's John
- Intentional Philanthropy
- Jeff Miller Consulting Alliance
- Pillsbury Winthrop Shaw
- Pittman LLC
- MLG Consulting
- Response Tech
Donate Funds

45% of Manna's budget comes from the generous donations of supporters like you! Our friends contribute not only during annual campaigns, but through workplace giving, food & funds drives, dedicating birthdays, bar and bat mitzvahs, and even remembering Manna with stock donations & estate planning.

Please use the enclosed envelope to make your donation to help fight hunger and feed hope in Montgomery County today. You can also make a secure on-time or recurring contribution online at https://manna.networkforgood.com.

Donate Food

Manna depends on food donations throughout the year to sustain our services. As we seek to give a healthy mix of food to our clients, please check out our new Most Needed Foods List: http://www.mannafood.org/give-food/most-needed-foods-list/

Planning a food drive? Make it a food & funds drive with our NEW custom fundraising pages. Contact Mardia@mannafood.org for details.

Donate Time

Volunteers are the backbone of Manna and we would love for you to get involved! Serve as a volunteer in our warehouse, referral office or out in the community. Dedicate one day, one week or make it a regular service for you, your family, place of business or congregation. Daytime, evening and weekend opportunities available.

Check out www.mannafood.org/volunteer-with-us to fill out an interest form today!
Manna Food Center
9311 Gaither Rd
Gaithersburg, MD 20877

FY 2016 ANNUAL REPORT
www.mannafood.org

Address Service Requested

Working Together
To End Hunger in
Montgomery County